



REQUEST FOR PROPOSALS No. 19-056

Mobile Wireless and Data Services

Addendum No. 2

Issued: August 12, 2019

1. Interpretation

- (a) This Addendum forms part of and will be read together with the RFP.
- (b) All terms used in this Addendum which are defined in the RFP will have the meaning assigned by the RFP unless the context otherwise requires.
- (c) In the event of any inconsistency between the terms of this Addendum and the other documents forming the RFP, this Addendum will prevail. Where the conflict is between this Addendum and the terms of a later addendum, the later Addendum will prevail.

2. Questions & Answers:

- (a) **Question:** Would you please be able to provide the following usage information:
 - Average monthly domestic shared data pool usage for smartphones and data only devices?
 - Average monthly US Roaming usage for voice, data, and text?

Answer: Average monthly domestic shared data pool usage is about 2 Gig per user on average. The RDN's use has been increasing and this may not be adequate in the future.

The RDN does not have any robust reporting with respect to US roaming. The RDN typically applies a 'package' to accounts that let us know that they will be travelling. This is also applied automatically to accounts that roam. The RDN estimates about 20 US roaming customers per year.

- (b) **Question:** What type of features is RDN currently using to manage their US Roaming and International usage...ie Flex Feature, Account Level Sharing Bundles...etc.

Answer: The RDN has a manual process. The RDN calls the provider and lets them know and they apply the US roaming package. The package also auto applies when they are at or near the border.

(c) **Question:** In Section 3, Proposal Evaluation, under the “General Section”, bullet number 11, you make reference to the following?

“Usage-based rebates, initial no-charge device upgrade allotment”, would you be able to clarify further on this? Are you referring to your current Hardware Upgrade Policy? How exactly are your rebates calculated? Would you prefer another type of Policy?

Answer: The RDN anticipates an allotment of devices that are offered in the contract to cover lost, stolen, broken or otherwise unavailable phones. During the contract duration, there will also be additions.

3. Modifications to the RFP

(a) DELETE:

In Section 3, Proposal Evaluation, under the “General Section”, bullet number 11, “Usage-based rebates, initial no-charge device upgrade allotment”.

REPLACE with:

In Section 3, Proposal Evaluation, under the “General Section”, bullet number 11, “Initial no-charge device upgrade allotment”.

End of Addendum No.2